



BRAND PLATFORM

Statements about Who We Are and Why We Matter

BRAND PURPOSE

WHY WE EXIST

We exist to make every woman on the planet feel honored, elegant, and empowered regardless of where she lives.

POSITIONING STATEMENT WHAT MAKES US UNIQUE We are the only bridal line that pairs a life-changing story with each handcrafted gown for the standout bride who wants to make the most impact with her choice.



POSSIBILITY STATEMENT

WHAT WE IMAGINE

Feel Great. About you. About your dress.

About the person who made it.

BRAND PERSONALITY

WHO WE ARE

Lovely

Transparent

Warm

Restorative

Bold





BRAND PROMISE

WHAT WE GUARANTEE

 $Elegant \cdot Ethical \cdot Empowering$

BRAND PRINCIPLES

WHAT WE BELIEVE IN

Every woman deserves to be celebrated: It doesn't matter whether she's a Nashville bride being toasted by loved ones, an artisan in Cambodia, or any other female on the planet, we believe the honor due a bride is fitting for every woman, every day.

Stories are what stitch us together: Our dresses create community – a community of women who know that our decisions impact our world and our individual stories are part of a grander one. We celebrate each other's stories and celebrate that they are woven together.

Quality begins with the artisan: It's easy to stand for quality when it comes to a product, but we believe in coming alongside each woman who makes our dresses to help them create a better quality of life for themselves, their family, and their community.



Brand Customer

WHO WE REACH

Gender: Women

Age: 19-35

Location: Southeastern U.S.

Felt Need: A dress that expresses who I am and what I care about in a

deeply personal way

Pain Point: A conflicted view about weddings being self-indulgent and short-lived

MANIFESTO

WHO WE REACH

We exist to make every woman on the planet feel honored, elegant, and empowered regardless of where she lives. We serve brides who want a dress that expresses who they are and what they care about in a deeply personal way and don't want a self-indulgent wedding that isn't conscious of the world's complex challenges. However, imagine if you could feel great — about you, your dress, and the person who made it.

We're different because we are the only bridal line that pairs a life-changing story with each hand-crafted gown for the standout bride who wants to make the most impact with her choice.

We're lovely, transparent, warm. restorative, and bold. We believe every woman deserves to be celebrated, stories are what stitch us together, and quality beings with the artisan. Don't miss out on the opportunity to make your wedding even more significant.



BRAND IDENTITY

Statements about

How We Look and Feel

TITLE + HEADER FONT

JULIUS SANS ONE ABCDEFGHIJKLMNOPQ RSTUVWXYZ

Body Font

Open Sans
ABCDEFGHIJI

ABCDEFGHIJKLM NOPQRSTUVWXYZ

abcdefghijklmno pqrstuvwxyz

Open Sans	OPEN SANS	Open Sans
Open Sans	OPEN SANS	Open Sans
Open Sans	OPEN SANS	Open Sans
Open Sans	OPEN SANS	Open Sans

TYPOGRAPHY

Samros brand typography has been designed to be clean, on-trend, and elegant. We have only a few simple rules to help maintain the look and feel that express the heart of Samros.

- 1. When using Julius Sans One as a headline or sub-head, make sure you use a minimum spacing in between characters of between 1% and 1.5%.
- 2. When using Open Sans as a sub-head or body text, make sure you use a minimum spacing in between characters of between 1% and 1.5%.
- 3. You may only use Julius Sans One as a headline or sub-head and Opens Sans as a sub-head or body text.

COLORS

Colors should always be used strategically and never compete with the messaging. Secondary colors are subject to change depending on the season.

PRIMARY

Pantone Neutral Black C CMYK: 69, 63, 62, 58

RGB: 51, 51, 51 HEX: #333333



Pantone 2326 C CMYK: 34, 34, 54, 16 RGB: 152, 138, 111 HEX: #978a6e



CMYK: 0, 0, 0, 0 RGB: 255, 255, 255

HEX: #ffffff

SECONDARY

Pantone 663 C CMYK: 11, 11, 12, 1 RGB: 221, 215, 211 HEX: #dcd7d3

Pantone 482 C CMYK: 16, 22, 28, 3 RGB: 206, 187, 171 HEX: #cebaab

Pantone 427 C CMYK: 6, 4, 7, 11 RGB: 213, 213, 210

HEX: #e9e9eb



ELEGANT · ETHICAL · EMPOWERING